# Don't know whether to outsource fask?

# Take our quiz to find out!



## How does this task fit into your business model?

- **a.** It's part of my core business.
- **b**. It supports the business but it's not "what we do."

### How do you feel about this item on your to-do list?

- **a.** No problem! I quite enjoy it and it's quick and easy.
- b. Yuck. I know I should be doing it but I always procrastinate.

#### How good is the result when you deliver it in-house?

- a. Great! It's vital to the business so I've learned to deliver it confidently.
- b. Don't ask. It always takes ages and I don't think I do it very well.

#### How much is it costing you?

- a. Next to nothing. It fits well with my role, which I'd be doing anyway.
- b. I don't know! I can't afford to recruit someone to do this full time, but doing it myself is losing me sales.

How did you do?

#### <u>Aostly a'</u>

This task is part of the regular running of your business and the results are looking good. Go you!

#### Mostly b'

Having this task on your list is holding your business back. Outsource it! By outsourcing, you can take your business to the next level.

